

# Pattern of Shareholding

As at December 31, 2018

Number of Shareholders	Shareholdings' Slab		Total Shares Held
680	1	to 100	20,487
101	101	to 500	19,256
19	501	to 1,000	11,692
15	1,001	to 5,000	29,148
4	5,001	to 10,000	24,617
2	10,001	to 15,000	25,158
2	25,001	to 30,000	59,751
2	35,001	to 40,000	75,084
3	45,001	to 50,000	145,816
2	50,001	to 55,000	108,096
1	60,001	to 65,000	63,796
1	65,001	to 70,000	69,500
1	75,001	to 80,000	78,524
1	80,001	to 85,000	80,344
3	95,001	to 100,000	296,058
1	115,001	to 120,000	117,786
1	125,001	to 130,000	129,028
1	135,001	to 140,000	139,515
1	4,875,001	to 4,880,000	4,876,294
<b>841</b>			<b>6,369,950</b>

Categories of Shareholders	Number of Shareholders	Number of Shares Held	Percentage
Associated Companies, undertakings and related parties	1	4,876,294	76.55
Directors, CEO and their spouse(s) and minor children	12	396,970	6.23
Public Sector Companies and Corporations	2	64	0.00
Banks, development finance institutions, non-banking finance companies, insurance companies, takaful, modarabas and pension funds	2	1,107	0.02
General Public			
a. Local	806	1,093,438	17.17
b. Foreign	6	9	0.00
Foreign Companies	2	239	0.00
Others	10	1,829	0.03
<b>Totals</b>	<b>841</b>	<b>6,369,950</b>	<b>100.00</b>

Shareholders holding 5% or more	Shares Held	Percentage
CONOPCO, INC.	4,876,294	76.55

## Pattern of Shareholding Additional Information

As at December 31, 2018

Information on shareholding required under reporting framework of Code of Corporate Governance is as follows:

Shareholders' Category	Number of Shareholders	Number of Shares Held
i) Associated Companies, undertakings and related parties (name-wise details)		
CONOPCO, INC.	1	4,876,294
ii) Directors, CEO and their spouse(s) and minor children		
Mr. Kamran Y. Mirza	1	1,823
Ms. Shazia Syed	1	1
Mr. Sohail Hanif Baig	1	1
Ms. Farheen Salman Amir	1	1
Mr. Zulfikar Monnoo	1	159,173
Mr. Mohammad Adil Monnoo	1	112,184
Mr. Kamal Monnoo	1	118,034
Mr. Badaruddin F. Vellani	1	104
Mr. Ali Tariq	1	1
Mr. Khalid Mansoor	1	1
Ms. Amna Monnoo D/o Mr. Zulfikar Monnoo	1	30
Mrs. Sarwat Zulfikar W/o Mr. Zulfikar Monnoo	1	5,617
iii) Public Sector Companies and Corporations	2	64
iv) Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Modarabas and Pension Funds	2	1,107
v) Shareholders holding 5% or more voting rights (name-wise details)		
CONOPCO Inc.	1	4,876,294

## Dealings in Shares by Directors, Executives, and their spouses and minor children

During January 01, 2018 to December 31, 2018

S.No.	Name	Acquired during the year
1.	Mr. Zulfikar Monnoo	5,345
2.	Mr. Mohammad Adil Monnoo	15,938
3.	Mr. Kamal Monnoo	3,974
4.	Mrs. Sarwat Zulfikar W/o Mr. Zulfikar Monnoo	187
5.	Mr. Kamran Y. Mirza	63
6.	Mr. Badaruddin F. Vellani	4
7.	Ms. Amna Monnoo D/o Mr. Zulfikar Monnoo	1