



UNILEVER PAKISTAN FOODS LIMITED

***CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2022***



UNILEVER PAKISTAN FOODS LIMITED

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Kamran Y. Mirza	Independent Director & Chairman of the Board
Mr. Amir R. Paracha	Executive Director & Chief Executive Officer
Mr. Aly Yusuf	Executive Director & Chief Financial Officer
Ms. Asima Haq	Executive Director
Mr. Zulfikar Monnoo	Non-Executive Director
Mr. Muhammad Adil Monnoo	Non-Executive Director
Mr. Kamal Monnoo	Non-Executive Director
Mr. Sarfaraz Ahmed Rehman	Independent Director
Mr. Khalid Mansoor	Independent Director
Mr. Ali Tariq	Non-Executive Director

Company Secretary

Mr. Aman Ghanchi

Audit Committee

Mr. Khalid Mansoor	Chairman & Member
Mr. Zulfikar Monnoo	Member
Mr. Muhammad Adil Monnoo	Member
Mr. Sarfaraz Ahmed Rehman	Member
Mr. Kamran Y. Mirza	Member
Ms. Marium Farooq	Secretary & Head of Internal Audit

Human Resource & Remuneration Committee

Mr. Kamran Y. Mirza	Chairman & Member
Mr. Zulfikar Monnoo	Member
Mr. Kamal Monnoo	Member
Mr. Sarfaraz Ahmed Rehman	Member
Mr. Amir R. Paracha	Member
Ms. Kanize Fathema Zuberi	Secretary & Head of HR

Auditors

Messrs KPMG Taseer Hadi & Co.
Chartered Accountants
Sheikh Sultan Trust Building No. 2
Beaumont Road, Karachi - 75530
Pakistan

Registered Office

Avari Plaza
Fatima Jinnah Road
Karachi - 75530

Share Registration Office

CDC Share Register Service Limited
CDC House. 99-B. Block "B" S.M.C.H.S.
Main Shahra-e-Faisal Karachi - 74400

Website Address

www.unilever.pk

UNILEVER PAKISTAN FOODS LIMITED

Directors' Review

The directors are pleased to present the financial information for the six months ended June 30th, 2022.

The business delivered another half of strong double digit sales growth of 35.2%. The growth was consistent & competitive with a healthy mix of pricing and volume. Both segments delivered strong results fuelled by brand equity, wider reach and innovations.

Despite cost head-winds, gross margin increased by 26 bps to 43.6% driven by improved fixed cost absorption. Earnings per share (EPS) increased by 38.1% driven by growth and margin improvement.

Financial Highlights

	Six months ended		Increase
	June 30, 2022	June 31, 2021	
	←———— Rs '000 —————→		
Net Sales	12,958,626	9,582,510	35.2%
Profit before Taxation	3,545,021	2,516,349	40.9%
Profit after Taxation	3,343,303	2,421,290	38.1%
Earnings per Share (Rs.)	524.86	380.11	38.1%

Future Outlook

Pakistan's economic and operating environment remains challenging which is further aggravated by volatile commodity and forex outlook.

Consequentially, inflation has reached unprecedented levels which is significantly affecting the purchasing power of the consumers, thus forcing them to make sharper choices by down trading and down grading. Also, recent floods in the country are expected to have a bearing on crops and therefore livelihoods of our rural population. All these factors are expected to result in a slow down of the economy.

In the midst of this situation, the management remains committed to navigate the challenges and stay relevant to the consumer by leveraging the power of its brand, delivering delightful innovations, continuous efforts towards value for money proposition and driving cost transformation for efficiencies in the value chain. Our recent 'Blazin' noodles launch is a manifestation of our innovative mindset and commitment towards consumer preferences. We are confident that we will continue to deliver competitive, consistent, responsible and profitable growth benefitting all stakeholders.

Thanking you all.

On behalf of the Board

Amir R. Paracha
Chief Executive Officer

Kamran Y. Mirza
Chairman

Karachi
August 26, 2022

UNILEVER PAKISTAN FOODS LIMITED

INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Unilever Pakistan Foods Limited

Report on review of Interim Financial Statements

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Unilever Pakistan Foods Limited as at June 30, 2022 and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other matter

The figures of condensed interim statement of profit or loss and other comprehensive income for the three month period ended 30 June 2022 and 30 June 2021 in the interim financial statements have not been reviewed and we do not express a conclusion on them.

The engagement partner on the review resulting in this independent auditor's review report is Moneeza Usman Butt.

Date: August 30th, 2022

Karachi

**KPMG Taseer Hadi & Co.
Chartered Accountants**

UNILEVER PAKISTAN FOODS LIMITED

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION As at June 30, 2022

	Unaudited June 30, 2022	Audited December 31, 2021
Note	← (Rupees in thousand) →	
ASSETS		
Non-current assets		
Property, plant and equipment	4 4,459,985	4,053,993
Right-of-use asset	35,754	46,511
Intangible assets	81,637	81,637
Long term deposits	2,980	2,980
Long term loans and advances	-	1,144
	<u>4,580,356</u>	<u>4,186,265</u>
Current assets		
Stores and spares	212,141	196,537
Stock in trade	2,107,712	1,327,888
Trade debts - net	892,360	519,372
Loans and advances	52,153	3,531
Trade deposits and short term prepayments	267,386	82,055
Other receivables	43,493	96,045
Sales tax refundable - net	222,500	142,810
Taxation - net	478,529	536,557
Cash and bank balances	5,174,642	3,297,755
	<u>9,450,916</u>	<u>6,202,550</u>
Total assets	<u>14,031,272</u>	<u>10,388,815</u>
EQUITY AND LIABILITIES		
Share capital and reserves		
Share capital	63,699	63,699
Reserves	2,855,897	2,905,867
	<u>2,919,596</u>	<u>2,969,566</u>
LIABILITIES		
Non-current liabilities		
Staff retirement benefits	25,935	15,513
Long term borrowings	5 331,884	168,619
Deferred income - government grant	108,097	29,271
Lease liabilities	-	20,571
Deferred taxation	391,554	357,704
	<u>857,470</u>	<u>591,678</u>
Current liabilities		
Trade and other payables	7,864,033	5,257,887
Current portion of deferred income - government grant	17,742	2,252
Unpaid dividend	2,220,121	1,416,018
Unclaimed dividend	24,627	24,627
Provisions	6 96,749	124,524
Accrued interest / mark up	3,966	1,876
Current portion of lease liabilities	21,395	387
Current portion of long term borrowing	5,573	-
	<u>10,254,206</u>	<u>6,827,571</u>
Total liabilities	<u>11,111,676</u>	<u>7,419,249</u>
Total equity and liabilities	<u>14,031,272</u>	<u>10,388,815</u>
Contingencies and commitments		
	7	

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Amir Paracha
Chief Executive

Asima Haq
Director

Aly Yusuf
Director & Chief Financial Officer

UNILEVER PAKISTAN FOODS LIMITED
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)
FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2022

	Note	<u>Three month period ended</u>		<u>Six month period ended</u>	
		<u>June 30,</u> <u>2022</u>	<u>June 30,</u> <u>2021</u>	<u>June 30,</u> <u>2022</u>	<u>June 30,</u> <u>2021</u>
		← (Rupees in thousand) →			
Sales - net	8	6,406,331	4,542,316	12,958,626	9,582,510
Cost of sales		(3,650,288)	(2,677,740)	(7,311,891)	(5,432,210)
Gross profit		<u>2,756,043</u>	<u>1,864,576</u>	<u>5,646,735</u>	<u>4,150,300</u>
Distribution cost		(1,050,315)	(744,307)	(1,862,408)	(1,348,524)
Administrative expenses		(137,697)	(97,255)	(246,643)	(182,381)
Other operating expenses		(111,375)	(68,439)	(242,375)	(172,140)
Other income		192,109	62,478	278,170	93,477
		<u>1,648,766</u>	<u>1,017,053</u>	<u>3,573,479</u>	<u>2,540,732</u>
Finance costs		(1,410)	(26,692)	(28,458)	(24,383)
Profit before taxation		<u>1,647,356</u>	<u>990,361</u>	<u>3,545,021</u>	<u>2,516,349</u>
Taxation	9	(140,553)	(23,720)	(201,718)	(95,059)
Profit after taxation		<u>1,506,803</u>	<u>966,641</u>	<u>3,343,303</u>	<u>2,421,290</u>
Other comprehensive loss		-	-	(4,459)	-
Total comprehensive income		<u><u>1,506,803</u></u>	<u><u>966,641</u></u>	<u><u>3,338,844</u></u>	<u><u>2,421,290</u></u>
		← (Rupees in thousand) →			
Earnings per share - basic and diluted		<u><u>236.55</u></u>	<u><u>151.75</u></u>	<u><u>524.86</u></u>	<u><u>380.11</u></u>

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Amir Paracha
Chief Executive

Asima Haq
Director

Aly Yusuf
Director & Chief Financial Officer

UNILEVER PAKISTAN FOODS LIMITED

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2022

Note	June 30, 2022	June 30, 2021
	← (Rupees in thousand) →	
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	3,545,021	2,516,349
Adjustment for:		
Depreciation	153,705	151,016
Depreciation on right-of-use asset	10,757	14,082
Finance cost	2,237	1,961
Provision for staff retirement benefits	4,140	4,001
Loss on property, plant and equipment	248	-
Return on savings accounts	<u>(196,598)</u>	<u>(59,814)</u>
	3,519,510	2,627,595
Changes in working capital:		
Stores and spares	(15,604)	(11,288)
Stock in trade	(779,824)	(317,796)
Trade debts	(372,988)	(64,548)
Loans and advances	(47,478)	23,168
Trade deposits and short term prepayments	(185,331)	2,881
Other receivables	52,552	1,434
Sales tax refundable	(79,690)	80,279
Trade and other payables	2,606,146	1,067,192
Provisions	(27,775)	7,847
	<u>1,150,008</u>	<u>789,169</u>
Cash generated from operations	4,669,518	3,416,764
Mark-up paid	(3,733)	(1,225)
Income tax paid	(108,019)	(142,941)
Staff retirement benefits - contributions paid	-	(424)
Net cash generated from operating activities	<u>4,557,766</u>	<u>3,272,174</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(559,835)	(309,035)
Proceeds from disposal of property, plant and equipment	70	-
Return received on savings accounts	196,598	59,814
Net cash used in investing activities	<u>(363,167)</u>	<u>(249,221)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Long term borrowing	267,385	146,144
Lease liability payments	(387)	(50,230)
Dividend paid	(2,584,710)	(998,270)
Net cash used in financing activities	<u>(2,317,712)</u>	<u>(902,356)</u>
Net increase in cash and cash equivalents	<u>1,876,887</u>	<u>2,120,597</u>
Cash and cash equivalents at beginning of the period	<u>3,297,755</u>	<u>929,895</u>
Cash and cash equivalents at end of the period	<u><u>5,174,642</u></u>	<u><u>3,050,492</u></u>

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Amir Paracha
Chief Executive

Asima Haq
Director

Aly Yusuf
Director & Chief Financial Officer

UNILEVER PAKISTAN FOODS LIMITED

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) For the six month period ended June 30, 2022

	Share Capital Issued, subscribed and paid-up capital	Reserves				Sub Total	Total
		Capital		Revenue			
		Share premium	Special	General	Unappropriated profit		
← (Rupees in thousand) →							
Balance as at December 31, 2021 (audited)	63,699	1,296,499	628	138	1,608,602	2,905,867	2,969,566
Final dividend for the year ended December 31, 2021 @ Rs. 245 per share	-	-	-	-	(1,560,638)	(1,560,638)	(1,560,638)
First Interim dividend for the year ending December 31, 2022 @ Rs. 287 per share	-	-	-	-	(1,828,176)	(1,828,176)	(1,828,176)
Profit for the period	-	-	-	-	3,343,303	3,343,303	3,343,303
Other comprehensive loss	-	-	-	-	(4,459)	(4,459)	(4,459)
Total comprehensive income	-	-	-	-	3,338,844	3,338,844	3,338,844
Balance as at June 30, 2022 (unaudited)	63,699	1,296,499	628	138	1,558,632	2,855,897	2,919,596
Balance as at December 31, 2020 (audited)	63,699	1,296,499	628	138	1,386,730	2,683,995	2,747,694
Final dividend for the year ended December 31, 2020 @ Rs. 210.89 per share	-	-	-	-	(1,343,359)	(1,343,359)	(1,343,359)
First Interim dividend for the year ended December 31, 2021 @ Rs. 228 per share	-	-	-	-	(1,452,350)	(1,452,350)	(1,452,350)
Profit for the period	-	-	-	-	2,421,290	2,421,290	2,421,290
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	2,421,290	2,421,290	2,421,290
Balance as at June 30, 2021 (unaudited)	63,699	1,296,499	628	138	1,012,311	2,309,576	2,373,275

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Amir Paracha
Chief Executive

Asima Haq
Director

Aly Yusuf
Director & Chief Financial Officer

UNILEVER PAKISTAN FOODS LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2022

1. BASIS OF PREPARATION

1.1 Statement of compliance

These condensed interim financial statements of Unilever Pakistan Foods Limited ("the Company") for the six months ended June 30, 2022 have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and provisions of and directives issued under the Companies Act, 2017. Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

1.2 These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the financial statements of the Company for the year ended December 31, 2021. However, selected explanatory notes are included to explain events and transactions that are significant to understanding of changes in Company's financial position and performance since the last annual financial statements.

1.3 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except as disclosed otherwise.

1.4 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani Rupees which is the functional currency of the Company and figures are rounded off to the nearest thousand of rupees, except where stated otherwise.

2. ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended December 31, 2021.

3. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these condensed interim financial statements, in conformity with accounting and reporting standards as applicable in Pakistan requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectation of future events that are believed to be reasonable under the circumstances. Actual results may differ from the estimates.

During the preparation of these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation and assumptions are consistent with those that were applied to the annual audited financial statements of the Company for the year ended December 31, 2021.

4. PROPERTY, PLANT AND EQUIPMENT

	<i>Note</i>	Unaudited June 30, 2022	Audited December 31, 2021
		← (Rupees in thousand) →	
Operating assets - at net book value		3,357,372	3,380,073
Capital work in progress - at cost		1,102,613	673,920
		<u>4,459,985</u>	<u>4,053,993</u>

UNILEVER PAKISTAN FOODS LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2022

4.1 Additions of operating fixed assets during the period are as follows:

	Additions (at cost)	
	Unaudited	
	June 30,	June 30,
	2022	2021
	← (Rupees in thousand) →	
Building on freehold land	17,746	42,777
Plant and machinery	110,166	68,780
Electrical, mechanical and office equipment	1,638	9,560
Furniture and fixtures	949	3,469
	<u>130,499</u>	<u>124,586</u>

5. LONG TERM BORROWINGS

		Unaudited	Audited
		June 30,	December 31,
		2022	2021
		← (Rupees in thousand) →	
Long term finance facility	5.1	103,996	89,840
Current portion of Long term Facility		(5,573)	-
		<u>98,423</u>	<u>89,840</u>
Temporary Economic Refinance Facility (TERF)	5.2	359,300	110,302
		<u>457,723</u>	<u>200,142</u>
Deferred income - government grant	5.2	(125,839)	(31,523)
		<u>331,884</u>	<u>168,619</u>

5.1 During the year 2020, the Company entered into a long term borrowing arrangement with a commercial bank for installation of solar panels under State Bank of Pakistan's Refinancing Scheme for Renewable energy. The total facility is available for twelve years ending in 2032 and amounts to Rs. 149 million. The loan carries mark-up at the rate of 3.65% per annum.

5.2 During the year 2021, the Company has also entered into a long term borrowing arrangement with commercial banks under State Bank of Pakistan's Temporary Economic Refinance Facility amounting to Rs. 900 million. This loan carries a concessional mark-up rate of 2.3% and is repayable in 32 quarterly installments with a 2 year grace period commencing from first disbursement.

The scheme qualifies for the recognition criteria of a Government Grant as per IAS 20 Accounting for Government Grants and Disclosure of Government Assistance. As a result, the liability has been broken down into two components.

First one being recognition of a financial liability in accordance with IFRS 9 Financial Instruments which has been measured at Fair Value, that is, present value of future cashflows at the prevailing market rate.

Second component is the recognition of deferred income as a liability. This is the difference between the fair value of the financing facility and loan proceeds received from the bank.

6. PROVISIONS

		Unaudited	Audited
	<i>Note</i>	June 30,	December 31,
		2022	2021
		← (Rupees in thousand) →	
Sindh Infrastructure Cess		96,749	74,428
Restructuring		-	1,829
Stamp Duty	6.1	-	48,267
		<u>96,749</u>	<u>124,524</u>

UNILEVER PAKISTAN FOODS LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2022

6.1 As per the judgement passed by the Honorable High Court of Sindh dated 2nd March 2022 with respect to petition filed by the Company dated November 6th 2019, provision for period after 15th July 2020 has been reclassified to trade and other payables, whereas provision for period prior to the said date have been taken to the profit and loss statement.

7. CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

There were no contingencies as on June 30, 2022.

7.2 Commitments

The commitments for capital expenditure outstanding as at June 30, 2022 amounted to Rs. 1,870 million (December 31, 2021: Rs. 991 million).

8. SALES - net

Unaudited	
June 30, 2022	June 30, 2021
← (Rupees in thousand) →	

The Company analyses its net revenue by the following product groups:

Products used by end consumers	11,196,184	8,440,058
Products used by entities	1,762,442	1,142,452
	12,958,626	9,582,510

9. TAXATION

Current tax:

- Current year	139,670	95,260
- Prior year	26,377	(201)
	166,047	95,059

Deferred tax:

- Current year	(17,230)	-
- Prior year	52,901	-
	35,671	-

	201,718	95,059
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UNILEVER PAKISTAN FOODS LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2022

10. RELATED PARTY TRANSACTIONS

Related party transactions during the period other than those disclosed elsewhere in these condensed interim financial statements are as follows:

Relationship with the company	Nature of transactions	Unaudited	
		June 30, 2022	June 30, 2021
		← (Rupees in thousand) →	
i) Holding company	Royalty	1,044	2,052
	Dividend paid	1,400,964	321,000
ii) Associated companies	Royalty and technology fee	572,536	341,054
	Purchase of goods & PPE	1,614,841	991,456
	Sale of goods	21,695	54,193
	Reimbursement of Expenses (net) from related parties	477,720	339,663
	Fee for receiving services from related parties	100,381	81,610
	Contribution to:		
	- Defined Contribution plan	7,085	8,156
	Settlement on behalf of:		
- Defined Contribution plan	18,362	14,519	
iii) Key management personnel	Salaries and other short-term employee benefits	19,961	9,827

Aggregate amount charged for fee to seven (June 30, 2021: seven) non-executive directors during the period amounting to Rs. 3.2 million (June 30, 2021: Rs. 2.1 million).

11. FINANCIAL RISK MANAGEMENT

The Company's activities are exposed to a variety of financial risk namely credit risk, foreign exchange risk, interest rate risk and liquidity risk. The Company is not exposed to any price risk as it does not hold any investment exposed to price risk. The Company has established adequate procedures to manage these risks.

These condensed interim financial statements do not include the financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with Company's annual financial statements for the year ended 31 December 2021. There have been no changes in the risk management policies since the year end.

	Carrying amount Unaudited June 30, 2022	Carrying amount Audited December 31, 2021
	← (Rupees in thousand) →	
FINANCIAL ASSETS		
Financial asset - measured at fair value		
Forward foreign exchange contract	1,435	-
Financial assets - not measured at fair value		
Loans and advances	341	2,992
Trade debts	892,360	519,372
Long term deposits	2,980	2,980
Trade deposits	208,312	31,827
Other receivables	42,058	96,045
Cash and bank balances	5,174,642	3,297,755
	6,322,128	3,950,971

UNILEVER PAKISTAN FOODS LIMITED

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2022

	Carrying amount Unaudited June 30, 2022	Carrying amount Audited December 31, 2021
← (Rupees in thousand) →		
FINANCIAL LIABILITIES		
Financial liability - measured at fair value		
Forward foreign exchange contract	-	146
Financial liabilities - not measured at fair value		
Long term borrowing	337,457	168,619
Trade and other payables	7,115,662	4,963,227
Unpaid dividend	2,220,121	1,416,018
Unclaimed dividend	24,627	24,627
Accrued interest / mark up	3,966	1,876
Lease liabilities	21,395	20,958
	<u>9,723,228</u>	<u>6,595,471</u>

The carrying value of financial assets and financial liabilities (not measured at fair value) approximate their fair value. For valuation of derivative (forward foreign exchange contract) at reporting date, the relevant rate has been taken from financial institution and has been classified in to level 2 fair value measurement hierarchy as defined in IFRS 13.

12. NON ADJUSTING EVENT AFTER REPORTING DATE

The Board of Directors in its meeting held on August 26, 2022 have not recommended a Second Interim Cash Dividend for the period ended June 30, 2022. (Second Interim Cash Dividend for period ended June 30, 2021 of Rs.151/- i.e.1510% per ordinary share of Rs.10/- each.)

13. CORRESPONDING FIGURES

Corresponding figures have been re-arranged and reclassified, wherever necessary for purpose of comparison and better presentation. This did not affect profit, net assets or equity.

Reclassified from	Reclassified to	Unaudited June 30, 2021 (Rupee in '000)
Other income	Finance costs	(10,161)
Distribution Cost	Cost of sales	42,686
Other income	Distribution cost	28,014

14. DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial statements were authorised for issue on August 26, 2022 by the Board of Directors of the Company.

Amir Paracha
Chief Executive

Asima Haq
Director

Aly Yusuf
Director & Chief Financial Officer

یونی لیور پاکستان فوڈز لمیٹڈ

ڈائریکٹران کا جائزہ

ڈائریکٹرز ۳۰ جون ۲۰۲۲ کو ختم ہونے والے چھ مہینوں کی مالی معلومات پیش کرنے پر خوش ہیں۔ کاروبار نے ۲۵.۲ فیصد کی مضبوط دوہرے ہندسوں کی فروخت میں نصف اضافہ کیا۔ قیمتوں اور حجم کے صحت مند امتزاج کے ساتھ ترقی یکساں اور مسابقتی تھی۔ دونوں طبقات نے برانڈ ایکویٹی، وسیع تر رسائی اور اختراعات کے ذریعے مضبوط نتائج فراہم کیے ہیں۔

مجموعی مارجن ۲۶ فیصد کے اضافہ سے ۲۳.۶ فیصد ہو گیا بمقابلہ فی حصص آمدنی پچھلے سال کی اسی مدت کے مقابلے میں ۳۸.۱ فیصد بڑھی جو بنیادی طور پر فروخت میں اضافے کی وجہ سے تھی۔

۳۰ جون کو ختم شدہ چھ ماہ نتائج

مالیاتی کارکردگی کا خلاصہ

اضافہ %	2021	2022
	روپے ہزار میں	
35.2%	9,582,510	12,958,626
40.9%	2,516,349	3,545,021
38.1%	2,421,290	3,343,303
38.1%	380.11	524.86

فروخت
ٹیکس سے قبل منافع
ٹیکس کے بعد منافع
فی حصص آمدنی (روپے)

مستقبل پر نظر

پاکستان کا معاشی اور آپریٹنگ ماحول بدستور چیلنجنگ ہے جو کہ غیر مستحکم کموڈٹی اور فار میکس آؤٹلک کی وجہ سے مزید بڑھ گیا ہے۔

نتیجتاً، افراط زر غیر معمولی سطح پر پہنچ گیا ہے جو صارفین کی قوت خرید کو نمایاں طور پر متاثر کر رہا ہے۔ اس طرح وہ ڈاون ٹریڈنگ اور ڈاون گریڈنگ کے ذریعے تیز تر انتخاب کرنے پر مجبور ہیں۔ نیز، ملک میں حالیہ سیلاب سے فصلوں اور اس وجہ سے ہماری دیہی آبادی کے ذریعہ معاش پر اثر انداز ہونے کی توقع ہے۔ ان تمام عوامل کے نتیجے میں معیشت کی سست روی کی توقع ہے۔

اس صورتحال کے درمیان، انتظامیہ اپنے برانڈ کی طاقت کا فائدہ اٹھاتے ہوئے، لذت بخش اختراعات کی فراہمی کی تجویز کے لیے مسلسل کوششوں اور ویلو چین میں استعداد کار کے لیے لاگت میں تبدیلی لانے کے لیے چیلنجوں کو نیویگیٹ کرنے اور صارفین کے لیے متعلقہ رہنے کے لیے پر عزم ہے۔ ہماری حالیہ کی بلٹنگ نوڈلز لانچ ہماری اختراعی ذہنیت اور صارفین کی ترجیحات کے تئیں عزم کا مظہر ہے۔ ہمیں یقین ہے کہ ہم تمام اسٹیک ہولڈرز کو فائدہ پہنچاتے ہوئے مسابقتی، مسلسل، ذمہ دارانہ اور منافع بخش ترقی کی فراہمی جاری رکھیں گے۔

بوڈ کی جانب سے
آپ سب کا شکریہ

کامران مرزا
چیرمین

عامر پراچہ
چیف ایگزیکٹو آفیسر

کراچی

26 اگست 2022

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