

UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES
Condensed Interim Consolidated Balance Sheet as at March 31, 2009

	Note	Unaudited March 31, 2009 (Rupees in thousand)	Audited December 31, 2008
ASSETS			
Non-current assets			
Property, plant and equipment	4	4,626,472	4,428,278
Intangibles		6,087	7,303
Long term investments		200	200
Long term loans		113,394	120,545
Long term deposits and prepayments		498,432	540,027
Retirement benefits - prepayments		189,095	205,355
		<u>5,433,680</u>	<u>5,301,708</u>
Current assets			
Stores and spares		252,027	231,897
Stock in trade		3,796,364	4,261,770
Trade debts		360,652	228,763
Loans and advances		133,261	123,904
Accrued interest / mark up		3,200	3,874
Trade deposits and short term prepayments		520,459	516,443
Other receivables		160,125	218,258
Tax refunds due from Government		383,934	300,794
Cash and bank balances		236,841	230,009
		<u>5,846,863</u>	<u>6,115,712</u>
Total assets		<u>11,280,543</u>	<u>11,417,420</u>
EQUITY AND LIABILITIES			
Capital and reserves			
Share capital	5	669,477	669,477
Reserves		<u>2,137,432</u>	<u>1,575,643</u>
		2,806,909	2,245,120
Surplus on revaluation of fixed assets		13,452	13,613
LIABILITIES			
Non-current liabilities			
Liabilities against assets subject to finance leases		75,877	77,327
Deferred taxation		411,602	369,653
Retirement benefits obligations		<u>262,465</u>	<u>239,794</u>
		749,944	686,774
Current liabilities			
Trade and other payables		5,093,881	4,549,434
Provisions	6	379,789	593,559
Current maturity of liabilities against assets subject to finance leases		29,369	32,322
Accrued interest / mark up		68,447	64,075
Running finance under mark up arrangements		<u>2,138,752</u>	<u>3,232,523</u>
		7,710,238	8,471,913
Total liabilities		8,460,182	9,158,687
Contingency and commitments	7		
Total equity and liabilities		<u>11,280,543</u>	<u>11,417,420</u>

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Ehsan A. Malik
Chairman & Chief Executive

Imran Husain
Director

UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES

**Condensed Interim Consolidated Profit and Loss Account
for the quarter ended March 31, 2009 (unaudited)**

	Note	Quarter ended	
		March 31, 2009	March 31, 2008
		(Rupees in thousand)	
Sales	8	8,860,597	6,728,984
Cost of sales		(5,904,795)	(4,358,667)
Gross profit		2,955,802	2,370,317
Distribution costs		(1,715,391)	(1,245,633)
Administrative expenses		(266,856)	(176,758)
Other operating expenses		(80,657)	(72,818)
Other operating income		43,590	26,252
Profit from operations		936,488	901,360
Finance costs		(108,520)	(63,648)
Profit before taxation		827,968	837,712
Taxation		(266,284)	(316,882)
Profit after taxation		561,684	520,830
Other comprehensive income			
Surplus on Revaluation of fixed assets incremental depreciation		161	157
Income tax relating to component of other comprehensive income		(56)	(55)
Other comprehensive income net of tax		105	102
Total comprehensive income for the year		561,789	520,932
Earnings per share - basic and diluted (Rupees)		42.25	39.04

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Ehsan A. Malik
Chairman & Chief Executive

Imran Husain
Director

UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES

**Condensed Interim Consolidated Statement of Cash Flows
for the quarter ended March 31, 2009 (unaudited)**

	Note	March 31, 2009 (Rupees in thousand)	March 31, 2008
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash receipts from customers		10,671,586	8,053,768
Cash paid to suppliers, service providers and employees		(6,648,706)	(5,855,669)
Payment of indirect taxes and other statutory duties		(2,014,500)	(1,846,084)
Payment of royalty and technical services fee		(258,028)	(186,962)
Finance costs paid		(104,148)	(61,000)
Income tax paid		(256,157)	(255,809)
Retirement benefit obligations (net)		(7,584)	(643)
Long term loans (net)		7,151	4,213
Long term deposits and prepayments (net)		41,595	39
Net cash generated from / (used in) operating activities		1,431,209	(148,147)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(346,092)	(461,852)
Sale proceeds of property, plant and equipment on disposal		19,086	10,338
Return received on savings accounts, term deposits and balance receivable from provident fund		4,743	1,278
Dividend received		12	-
Net cash used in investing activities		(322,251)	(450,236)
CASH FLOWS FROM FINANCING ACTIVITIES			
Liabilities against assets subject to finance leases (net)		(8,355)	(6,124)
Dividends paid		-	-
Net cash used in financing activities		(8,355)	(6,124)
Net increase / (decrease) in cash and cash equivalents		1,100,603	(604,507)
Cash and cash equivalents at the beginning of the period		(3,002,514)	(118,555)
Cash and cash equivalents at the end of the period	9	(1,901,911)	(723,062)

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES

Condensed Interim Consolidated Statement Of Changes In Equity for the quarter ended March 31, 2009 (unaudited)

	SHARE CAPITAL	R E S E R V E S				SUB TOTAL	TOTAL
		CAPITAL		Other	REVENUE		
		Difference of capital under schemes of arrangements for amalgamations	Contingency		Unappropriated profit		
				(Rupees in thousand)			
Balance as at January 1, 2008	669,477	70,929	363,106	33,895	863,712	1,331,642	2,001,119
Net profit for the quarter ended March 31, 2008	-	-	-	-	520,932	520,932	520,932
Transferred from unappropriated profit to contingency reserve - Note 7.1	-	-	16,036	-	(16,036)	-	-
Employee benefits cost under IFRS 2 - "Share-based Payment"	-	-	-	4,730	-	4,730	4,730
Dividends							
For the year ended December 31, 2007							
- on cumulative preference shares	-	-	-	-	(239)	(239)	(239)
- final dividend on ordinary shares @ Rs. 63 per share	-	-	-	-	(837,514)	(837,514)	(837,514)
Balance as at March 31, 2008	669,477	70,929	379,142	38,625	530,855	1,019,551	1,689,028
Balance as at January 1, 2009	669,477	70,929	321,471	-	1,183,243	1,575,643	2,245,120
Net profit for the quarter ended March 31, 2009	-	-	-	-	561,789	561,789	561,789
Balance as at March 31, 2009	669,477	70,929	321,471	-	1,745,032	2,137,432	2,806,909

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Ehsan A. Malik
Chairman & Chief Executive

Imran Husain
Director

UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES

Notes Annexed To The Condensed Interim Consolidated Financial Information for the quarter ended March 31, 2009 (unaudited)

1. BASIS OF PRESENTATION

This condensed interim consolidated financial information includes the financial information of Unilever Pakistan Limited (the parent company), Lever Chemicals (Private) Limited, Levers Associated Pakistan Trust (Private) Limited and Sadiq (Private) Limited. The condensed interim financial information of the subsidiary companies has been consolidated on a line by line basis.

All inter company balances and transactions have been eliminated.

2. BASIS OF PREPARATION

This condensed interim consolidated financial information has been prepared in accordance with the requirements of International Accounting Standard No. 34, "Interim Financial Reporting" and is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges.

3. ACCOUNTING POLICIES

The present accounting policies, adopted for the preparation of this condensed interim consolidated financial information are the same as those applied in the preparation of the preceding annual consolidated financial statements of the Group for the year ended December 31, 2008.

4. PROPERTY, PLANT AND EQUIPMENT

	March 31, 2009	Audited December 31, 2008 (Rupees in thousand)
Operating assets - at net book value	3,868,891	3,988,216
Capital work in progress - at cost		
Civil works	592,421	25,600
Plant and machinery	165,160	414,462
	757,581	440,062
	<u>4,626,472</u>	<u>4,428,278</u>

4.1 Details of additions and disposals to operating assets during the three months ended March 31, 2009 are:

	Additions (at cost)		Disposals (at net book value)	
	March 31, 2009	March 31, 2008	March 31, 2009	March 31, 2008
	(Rupees in thousand)			
Owned				
Leasehold land	-	-	181	-
Building on freehold land	-	30,016	-	-
Building on leasehold land	597	496	-	-
Plant and machinery	14,080	453,390	-	552
Electrical, mechanical and office equipment	13,896	10,422	37	4
Furniture and fittings	-	418	296	-
Motor vehicles	-	3,887	196	6,196
Assets held under finance leases				
Motor vehicles	3,952	13,727	670	343
	<u>32,525</u>	<u>512,356</u>	<u>1,380</u>	<u>7,095</u>

5. SHARE CAPITAL

At March 31, 2009 Unilever Overseas Holdings Limited, UK, a wholly owned subsidiary of Unilever PLC, UK holds 9,772,083 ordinary shares and 33,735 preference shares of Unilever Pakistan Limited (December 31, 2008: 9,711,293 ordinary shares and 33,735 preference shares).

6. PROVISIONS	March 31, 2009	Audited December 31, 2008
	(Rupees in thousand)	
Provision for cess less payments	132,282	108,341
Restructuring		
Opening balance as at January 1	485,218	371,027
Provision during the period	-	489,280
Utilised during the period	(237,711)	(375,089)
	247,507	485,218
Closing balance	379,789	593,559

The Group is currently in the process of finalising the implementation of the restructuring plan and the amount is expected to be utilised during 2009.

7. CONTINGENCY AND COMMITMENTS

7.1 CONTINGENCY

In September 2008, the High Court declared that Cess levied upto December 2006 is unlawful, while the Cess levied after December 2006 is valid. The Group as well as the Government of Sindh have filed appeals in the Supreme Court against the said order. A provision amounting to Rs 148.56 million concerning the levy with respect from December 28, 2006 has been recognised in this condensed interim consolidated financial information. Moreover, the Group has paid an amount of Rs 16.27 million under protest against the said order.

As a matter of prudence, a total of Rs 321.47 million as at March 31, 2009 (Rs 321.47 million as at December 31, 2008) out of the revenue reserves has been earmarked as contingency reserve for the levy upto December 2006.

7.2 COMMITMENTS

The commitments for capital expenditure as at March 31, 2009 amounted to Rs 87.57 million (December 31, 2008: Rs. 126.23 million).

8. SEGMENT ANALYSIS

8.1 FOR THE QUARTER ENDED MARCH 31, 2009

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
(Rupees in thousand)					
Gross sales	6,500,371	3,814,270	1,086,834	240,979	11,642,454
Sales tax	(958,640)	(559,148)	(175,403)	-	(1,693,191)
Federal excise duty	(237,819)	(31,159)	(8,368)	-	(277,346)
	(1,196,459)	(590,307)	(183,771)	-	(1,970,537)
Sales excluding sales tax and federal excise duty	5,303,912	3,223,963	903,063	240,979	9,671,917
Rebates and allowances	(409,090)	(197,629)	(182,150)	(22,451)	(811,320)
	4,894,822	3,026,334	720,913	218,528	8,860,597
Cost of sales	(2,928,491)	(2,323,552)	(502,895)	(149,857)	(5,904,795)
Gross profit	1,966,331	702,782	218,018	68,671	2,955,802
Distribution costs	(1,121,809)	(329,682)	(199,988)	(63,912)	(1,715,391)
Administrative expenses	(143,565)	(90,179)	(21,798)	(6,272)	(261,814)
Segment result	700,957	282,921	(3,768)	(1,513)	978,597
Administrative expenses unallocated					(5,042)
Other operating expenses					(80,657)
Other operating income					43,590
Profit from operations					936,488
Finance costs					(108,520)
Profit before taxation					827,968
Taxation					(266,284)
Profit after taxation					561,684

8.2 FOR THE QUARTER ENDED MARCH 31, 2008

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
(Rupees in thousand)					
Gross sales	4,462,172	3,130,276	926,567	179,550	8,698,565
Sales tax	(634,396)	(446,113)	(151,286)	-	(1,231,795)
Federal excise duty	(174,596)	(25,700)	(7,543)	-	(207,839)
	(808,992)	(471,813)	(158,829)	-	(1,439,634)
Sales excluding sales tax and federal excise duty	3,653,180	2,658,463	767,738	179,550	7,258,931
Rebates and allowances	(315,660)	(127,556)	(79,731)	(7,000)	(529,947)
	3,337,520	2,530,907	688,007	172,550	6,728,984
Cost of sales	(1,846,610)	(1,898,962)	(503,075)	(110,020)	(4,358,667)
Gross profit	1,490,910	631,945	184,932	62,530	2,370,317
Distribution costs	(627,903)	(349,365)	(222,372)	(45,993)	(1,245,633)
Administrative expenses	(83,750)	(60,878)	(24,473)	(5,215)	(174,316)
Segment result	779,257	221,702	(61,913)	11,322	950,368
Administrative expenses unallocated					(2,442)
Other operating expenses					(72,818)
Other operating income					26,252
Profit from operations					901,360
Finance costs					(63,648)
Profit before taxation					837,712
Taxation					(316,882)
Profit after taxation					520,830

		Quarter ended	
		March 31, 2009	March 31, 2008
		(Rupees in thousand)	
9.	CASH AND CASH EQUIVALENTS		
	Cash and bank balances	236,841	360,558
	Short term borrowings	(2,138,752)	(1,083,620)
		<u>(1,901,911)</u>	<u>(723,062)</u>

10. RELATED PARTY TRANSACTIONS

		Quarter ended	
		March 31, 2009	March 31, 2008
		(Rupees in thousand)	
Relationship with the Group	Nature of transactions		
i. Ultimate parent company:	Royalty and technical services fee	255,483	252,165
ii. Associated companies:	Purchase of goods	352,567	1,615,732
	Purchase of services	8,237	6,323
	Sale of goods	67	-
	Sale of services	19,749	12,513
iii. Third parties whose manufacturing processes are dependent on Unilever:	Toll manufacturing	151,212	129,211
	Dividend income	12	-
iv. Company in which close family members of a Director is holding directorship:	Purchase of goods	189,305	337,207
v. Key management personnel:	Salaries and other short term employee benefits	14,506	13,541
	Post employment benefits	1,797	1,370
vi. Others:	Donations	2,243	3,980

11. MONOPOLY CONTROL AUTHORITY ORDER

There is no change in status as reported in the latest annual consolidated financial statements regarding the Monopoly Control Authority Order terminating the non-competition agreement, requiring the Company to refund the amount of Rs. 250 million to Dalda Foods (Private) Limited. The MCA order was stayed and the appeal is pending for hearing.

12. PROPOSED AND DECLARED DIVIDEND ON ORDINARY SHARES

At the Board meeting on February 6, 2009, a final dividend of Rs 57 per share amounting to a total dividend of Rs 757.75 million was proposed and subsequently approved by the shareholders of the Group in the Annual General Meeting held on April 8, 2009. This condensed interim consolidated financial information does not reflect this dividend payable.

13. CORRESPONDING FIGURES

- 13.1** Prior year's figure has been reclassified for the purpose of better presentation and comparison. Changes made during the period are as follows:

Reclassification from component	Reclassification to component	Amount (Rupees in thousand)
Administrative Expenses	Cost of goods sold	43,364
Operating Expenses	Administrative Expenses	2,442

14. DATE OF ISSUE

This condensed interim consolidated financial information has been authorised for issue on April 27, 2009 by the Board of Directors of the Company.

Ehsan A. Malik
Chairman & Chief Executive

Imran Husain
Director