



Unilever



**Condensed Interim Financial Information  
Nine Months Ended September 30, 2008**

**Unilever Pakistan Limited**

## COMPANY INFORMATION

### Board of Directors

Mr. Ehsan A. Malik	Chairman & Chief Executive
Mr. Imran Husain	Executive Director / CFO
Mr. M. Qaysar Alam	Executive Director
Mr. Noeman Shirazi	Executive Director
Ms. Shazia Syed	Executive Director
Mr. Zaffar A. Khan	Non-Executive Director
Mr. Khalid Rafi	Non-Executive Director

### Company Secretary

Mr. Amar Naseer

### Audit Committee

Mr. Zaffar A. Khan	Chairman
Mr. Khalid Rafi	Member
Mr. M. Qaysar Alam	Member
Mr. Qanit Khalil	Head of Internal Audit & Secretary

### Auditors

Messrs A.F. Ferguson & Co.  
State Life Building No. 1-C  
I.I. Chundrigar Road  
Karachi.

### Registered Office

Avari Plaza  
Fatima Jinnah Road  
Karachi.

### Share Registration Office

C/o Famco Associates (Pvt.) Ltd.  
[Formerly Ferguson Associates (Pvt.) Ltd.]  
State Life Building No. 2-A  
I.I. Chundrigar Road  
Karachi.

## Directors' Review

In the first nine months of 2008, sales revenue grew by 33%. Gross margin however, declined due to unprecedented input cost inflation and devaluation of the Rupee. Optimised investment behind brands and trade, powerful innovation and a tight control over costs helped the Company strengthen market position and improve profit after tax and EPS by 46%.

	Nine months ended September 30	
	2008	2007
Net Sales (Rs.000)	23,280,935	17,544,872
Profit before taxation (Rs.000)	2,888,621	2,083,770
Profit after taxation (Rs.000)	1,969,757	1,349,819
Earnings per share (Rs.)	148.17	101.54

## Home & Personal Care

Sales growth of 42% over corresponding nine months was driven by robust performance of our leading brands. Surf Excel in particular continues its strong growth. Fair and Lovely also registered impressive volume growth due to higher penetration following the re launch with improved formulation and efficacy.

## Beverages

Tense conditions on the Pakistan-Afghanistan border have led to reduction in smuggled tea. This helped achieve growth of 21% in volumes. Launch of the Lipton Theanine thematic helped deliver higher sales. However, margin remained under pressure because of rising cost and the depreciating Rupee.

## Ice Cream

Ice Cream sales for the current nine months grew by 31%. Despite difficult economic conditions and severe electricity shortage, strong volume growth has been achieved due to effective market penetration and powerful innovations in Cornetto, Paddle Pop and Moo ranges.

## Spreads

Blue Band margarine registered sales growth of 20% which is mainly due to price increases taken to offset input cost inflation.

## Future outlook

The company and its consumers are confronting a number of challenges, including sharp hike in electricity rates; frequent power outages; increased cost of borrowing; continued cost inflation due to the depreciating Rupee; and non-availability of forward cover for imports. These are likely to dampen demand and affect margins.

Karachi  
October 28, 2008

Ehsan A. Malik  
Chairman & Chief Executive

**UNILEVER PAKISTAN LIMITED**

**Condensed Interim Balance Sheet as at September 30, 2008**

	Note	Unaudited September 30, 2008	Audited December 31, 2007
(Rupees in thousand)			
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	3	4,349,467	3,513,499
Intangibles		8,522	12,173
Long term investments		95,202	95,202
Long term loans		174,681	115,388
Long term deposits and prepayments	4	543,765	4,920
Retirement benefits - prepayments		179,216	250,878
		<u>5,350,853</u>	<u>3,992,060</u>
<b>Current assets</b>			
Stores and spares		230,432	180,355
Stock in trade		4,962,419	2,726,064
Trade debts		424,227	239,313
Loans and advances		140,429	122,888
Accrued interest / mark up		-	1,115
Trade deposits and short term prepayments	4	396,327	236,064
Other receivables		300,238	249,139
Tax refunds due from Government		188,412	148,496
Cash and bank balances		140,658	188,682
		<u>6,783,142</u>	<u>4,092,116</u>
<b>Total assets</b>		<u><b>12,133,995</b></u>	<u><b>8,084,176</b></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	5	669,477	669,477
Reserves		1,553,277	1,310,350
		<u>2,222,754</u>	<u>1,979,827</u>
<b>Surplus on revaluation of fixed assets</b>		13,782	14,261
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Liabilities against assets subject to finance leases		68,803	52,932
Deferred taxation		436,318	309,044
Retirement benefits obligations		143,824	140,463
		<u>648,945</u>	<u>502,439</u>
<b>Current liabilities</b>			
Trade and other payables		6,501,492	4,750,490
Provision - restructuring	6	324,010	371,027
Current maturity of liabilities against assets subject to finance leases		33,018	17,273
Accrued interest / mark up		28,512	3,669
Taxation - provision less payments		19,455	21,633
Running finance under mark up arrangements		1,171,277	423,557
Short term loan - unsecured	7	1,170,750	-
		<u>9,248,514</u>	<u>5,587,649</u>
<b>Total liabilities</b>		<u><b>9,897,459</b></u>	<u><b>6,090,088</b></u>
<b>Contingency and commitments</b>	8		
<b>Total equity and liabilities</b>		<u><b>12,133,995</b></u>	<u><b>8,084,176</b></u>

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Ehsan A. Malik  
Chairman & Chief Executive

Imran Husain  
Director

**UNILEVER PAKISTAN LIMITED**

**Condensed Interim Profit And Loss Account  
for the quarter and nine months ended September 30, 2008 (unaudited)**

	Note	Quarter ended		Nine months ended	
		September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
← (Rupees in thousand) →					
Sales	9	8,449,171	5,949,721	23,280,935	17,544,872
Cost of sales		(5,246,648)	(3,542,800)	(14,735,530)	(10,614,083)
Gross profit		3,202,523	2,406,921	8,545,405	6,930,789
Distribution costs		(1,632,041)	(1,352,077)	(4,456,493)	(3,954,666)
Administrative expenses		(310,145)	(260,951)	(841,778)	(754,371)
Other operating expenses		(85,235)	(62,611)	(255,301)	(187,152)
Other operating income		3,151	47,180	121,322	159,253
<b>Profit from operations</b>		<b>1,178,253</b>	<b>778,462</b>	<b>3,113,155</b>	<b>2,193,853</b>
Finance costs		(166,951)	(29,234)	(224,534)	(110,083)
<b>Profit before taxation</b>		<b>1,011,302</b>	<b>749,228</b>	<b>2,888,621</b>	<b>2,083,770</b>
Taxation		(322,290)	(261,450)	(918,864)	(733,951)
<b>Profit after taxation</b>		<b>689,012</b>	<b>487,778</b>	<b>1,969,757</b>	<b>1,349,819</b>
Earnings per share - basic and diluted (Rupees)		<u>51.83</u>	<u>36.69</u>	<u>148.17</u>	<u>101.54</u>

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Ehsan A. Malik  
Chairman & Chief Executive

Imran Husain  
Director

**UNILEVER PAKISTAN LIMITED**

**Condensed Interim Cash Flow Statement  
for the nine months ended September 30, 2008 (unaudited)**

	Note <b>September 30,</b> <b>2008</b>	September 30, 2007
	(Rupees in thousand)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash receipts from customers	<b>28,008,950</b>	20,991,870
Cash paid to suppliers, service providers and employees	<b>(19,559,703)</b>	(13,373,845)
Payment of indirect taxes and other statutory duties	<b>(5,471,140)</b>	(4,200,158)
Payment of royalty and technical services fee	<b>(691,122)</b>	(514,884)
Finance costs paid	<b>(199,691)</b>	(105,831)
Income tax paid	<b>(793,768)</b>	(507,379)
Retirement benefit obligations paid	<b>(7,966)</b>	(8,125)
Long term loans (net)	<b>(59,294)</b>	(32,531)
Long term deposits and prepayments (net)	<b>(538,845)</b>	13,998
Net cash generated from operating activities	<u><b>687,421</b></u>	<u>2,263,115</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	<b>(1,134,843)</b>	(1,495,148)
Sale proceeds of property, plant and equipment on disposal	<b>42,017</b>	24,478
Return received on savings accounts, term deposits and balance receivable from provident fund	<b>2,048</b>	15,423
Dividend received	<b>12</b>	12
Net cash used in investing activities	<u><b>(1,090,766)</b></u>	<u>(1,455,235)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Liabilities against assets subject to finance leases (net)	<b>(22,780)</b>	(18,597)
Dividends paid	<b>(1,392,619)</b>	(1,545,632)
Short term loan received from associated undertaking	<b>1,023,000</b>	-
Net cash used in financing activities	<u><b>(392,399)</b></u>	<u>(1,564,229)</u>
Net decrease in cash and cash equivalents	<b>(795,744)</b>	(756,349)
Cash and cash equivalents at the beginning of the period	<b>(234,875)</b>	585,660
Cash and cash equivalents at the end of the period	10 <u><u><b>(1,030,619)</b></u></u>	<u><u>(170,689)</u></u>

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Ehsan A. Malik  
Chairman & Chief Executive

Imran Husain  
Director

**UNILEVER PAKISTAN LIMITED**

**Condensed Interim Statement Of Changes In Equity  
for the nine months ended September 30, 2008 (unaudited)**

	SHARE CAPITAL	R E S E R V E S				SUB TOTAL	TOTAL
		Difference of capital under schemes of arrangements for amalgamations	Contingency	Other	REVENUE		
					Unappropriated profit		
(Rupees in thousand)							
Balance as at January 1, 2007	669,477	70,929	321,471	16,615	751,670	1,160,685	<b>1,830,162</b>
Net profit for the nine months ended September 30, 2007	-	-	-	-	1,349,819	1,349,819	<b>1,349,819</b>
Transferred from surplus on revaluation of fixed assets - net of deferred taxation: - incremental depreciation for the period	-	-	-	-	484	484	<b>484</b>
Transferred from unappropriated profit to contingency reserve - Note 8.1	-	-	31,764	-	(31,764)	-	-
Employee benefits cost under IFRS 2 - "Share-based Payment"	-	-	-	15,395	-	15,395	<b>15,395</b>
Dividends							
For the year ended December 31, 2006							
- on cumulative preference shares	-	-	-	-	(239)	(239)	<b>(239)</b>
- final dividend on ordinary shares @ Rs. 57 per share	-	-	-	-	(757,750)	(757,750)	<b>(757,750)</b>
For the year ended December 31, 2007							
- interim dividend on ordinary shares @ Rs. 60 per share	-	-	-	-	(797,632)	(797,632)	<b>(797,632)</b>
Balance as at September 30, 2007	<u>669,477</u>	<u>70,929</u>	<u>353,235</u>	<u>32,010</u>	<u>514,588</u>	<u>970,762</u>	<b><u>1,640,239</u></b>
<b>Balance as at January 1, 2008</b>	<b>669,477</b>	<b>70,929</b>	<b>363,106</b>	<b>33,895</b>	<b>842,420</b>	<b>1,310,350</b>	<b>1,979,827</b>
Net profit for the nine months ended September 30, 2008	-	-	-	-	1,969,757	1,969,757	<b>1,969,757</b>
Transferred from surplus on revaluation of fixed assets - net of deferred taxation: - incremental depreciation for the period	-	-	-	-	479	479	<b>479</b>
Transferred from unappropriated profit to contingency reserve - Note 8.1	-	-	50,201	-	(50,201)	-	-
Employee benefits cost under IFRS 2 - "Share-based Payment"							
- Charge for the period	-	-	-	18,440	-	18,440	<b>18,440</b>
- Settlement during the period	-	-	-	(30,601)	-	(30,601)	<b>(30,601)</b>
	-	-	-	(12,161)	-	(12,161)	<b>(12,161)</b>
Dividends							
For the year ended December 31, 2007							
- on cumulative preference shares	-	-	-	-	(239)	(239)	<b>(239)</b>
- final dividend on ordinary shares @ Rs. 63 per share	-	-	-	-	(837,514)	(837,514)	<b>(837,514)</b>
For the year ended December 31, 2008							
- interim dividend on ordinary shares @ Rs. 66 per share	-	-	-	-	(877,395)	(877,395)	<b>(877,395)</b>
Balance as at September 30, 2008	<u>669,477</u>	<u>70,929</u>	<u>413,307</u>	<u>21,734</u>	<u>1,047,307</u>	<u>1,553,277</u>	<b><u>2,222,754</u></b>

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

Ehsan A. Malik  
Chairman & Chief Executive

Imran Husain  
Director

**UNILEVER PAKISTAN LIMITED**

**Notes Annexed To The Condensed Interim Financial Information  
for the quarter and nine months ended September 30, 2008 (unaudited)**

**1. BASIS OF PREPARATION**

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard No. 34, "Interim Financial Reporting" and is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges.

**2. ACCOUNTING POLICIES**

The present accounting policies, adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended December 31, 2007.

**3. PROPERTY, PLANT AND EQUIPMENT**

	<b>September 30, 2008</b>	Audited December 31, 2007
	(Rupees in thousand)	
Operating assets - at net book value	<b>3,917,129</b>	3,097,121
Capital work in progress - at cost		
Civil works	<b>9,316</b>	16,133
Plant and machinery	<b>423,022</b>	400,245
	<b>432,338</b>	416,378
	<b>4,349,467</b>	3,513,499

**3.1** Details of additions and disposals to operating assets during the nine months ended September 30, 2008 are:

	<b>Additions (at cost)</b>		<b>Disposals (at net book value)</b>	
	<b>September 30, 2008</b>	September 30, 2007	<b>September 30, 2008</b>	September 30, 2007
	← (Rupees in thousand) →			
<b>Owned</b>				
Building on freehold land	<b>60,510</b>	87,754	-	-
Building on leasehold land	<b>272</b>	3,725	-	-
Plant and machinery	<b>979,379</b>	1,212,497	<b>3,836</b>	9,328
Electrical, mechanical and office equipment	<b>54,105</b>	20,563	<b>89</b>	2,328
Furniture and fittings	<b>3,518</b>	1,372	<b>393</b>	650
Motor vehicles	<b>21,099</b>	20,080	<b>8,749</b>	5,138
<b>Assets held under finance leases</b>				
Motor vehicles	<b>54,396</b>	44,530	<b>1,344</b>	3,087
	<b>1,173,279</b>	1,390,521	<b>14,411</b>	20,531



#### 4. LONG TERM DEPOSITS AND PREPAYMENTS

	Note	September 30, 2008	Audited December 31, 2007
		(Rupees in thousand)	
Security deposits		3,883	4,750
Prepaid rent	4.1	539,882	170
		<u>543,765</u>	<u>4,920</u>

- 4.1 During the period, Company paid rent of head office building amounting to Rs. 691.75 million. As at the period end, Rs. 531.70 million has been classified as long term and Rs. 117.56 million has been classified as short term prepayments.

#### 5. SHARE CAPITAL

At September 30, 2008 Unilever Overseas Holdings Limited, UK, a wholly owned subsidiary of Unilever PLC, UK holds 9,394,832 ordinary shares and 33,735 preference shares of Unilever Pakistan Limited (December 31, 2007: 9,359,412 ordinary shares and 33,735 preference shares).

		September 30, 2008	Audited December 31, 2007
		(Rupees in thousand)	
6. PROVISION - RESTRUCTURING		371,027	110,000
Opening balance as at January 1			
Provision during the period		-	372,234
Utilised during the period		(47,017)	(111,207)
Closing balance		<u>324,010</u>	<u>371,027</u>

The Company is currently in the process of finalising the implementation of the restructuring plan and the amount is expected to be utilised during 2008.

#### 7. SHORT TERM LOAN - unsecured

This represents loan amounting to USD 15 million borrowed from Unilever Finance International B.V., Rotterdam, Netherlands, an associated undertaking on May 27, 2008, at an interest rate not exceeding six months LIBOR + 1% to meet working capital requirements. The loan was disbursed on May 27, 2008 with principal and interest thereon repayable in USD at the end of the loan term, which shall not exceed 6 months or 180 days, whichever is earlier. The loan can be rolled over for further periods by mutual consent subject to regulatory permissions. The company has entered into a forward contract for the principal repayment expiring on November 21, 2008.

#### 8. CONTINGENCY AND COMMITMENTS

##### 8.1 CONTINGENCY

In September 2008, the High Court declared that Cess levied upto December 2006 is unlawful, while the Cess levied after December 2006 is valid. The Government of Sindh is likely to appeal in respect of Cess declared unlawful upto December 2006, while the Company is also preparing to file an appeal in Supreme Court challenging the decision of the High Court declaring the levy of Cess after December 2006 as valid. The accumulated levy upto September 30, 2008 amounts to Rs 413.31 million (December 31, 2007: Rs 363.11 million).

##### 8.2 COMMITMENTS

The commitments for capital expenditure as at September 30, 2008 amounted to Rs 110.70 million (December 31, 2007: Rs. 607.60 million).

## 9. SEGMENT ANALYSIS

### 9.1 FOR THE QUARTER ENDED SEPTEMBER 30, 2008

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	(Rupees in thousand)				
Gross sales	6,143,521	2,925,076	1,373,633	191,728	10,633,958
Sales tax	(908,130)	(441,548)	(237,018)	-	(1,586,696)
Federal excise duty	(208,202)	(24,549)	(11,215)	-	(243,966)
	(1,116,332)	(466,097)	(248,233)	-	(1,830,662)
Sales excluding sales tax and federal excise duty	5,027,189	2,458,979	1,125,400	191,728	8,803,296
Rebates and allowances	(185,282)	(68,516)	(95,480)	(4,847)	(354,125)
	4,841,907	2,390,463	1,029,920	186,881	8,449,171
Cost of sales	(2,683,677)	(1,777,220)	(662,931)	(122,820)	(5,246,648)
Gross profit	2,158,230	613,243	366,989	64,061	3,202,523
Distribution costs	(1,016,125)	(280,692)	(271,190)	(64,034)	(1,632,041)
Administrative expenses	(157,820)	(81,236)	(61,876)	(9,213)	(310,145)
Segment result	984,285	251,315	33,923	(9,186)	1,260,337
Other operating expenses					(85,235)
Other operating income					3,151
Profit from operations					1,178,253
Finance costs					(166,951)
Profit before taxation					1,011,302
Taxation					(322,290)
Profit after taxation					689,012

### 9.2 FOR THE QUARTER ENDED SEPTEMBER 30, 2007

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	(Rupees in thousand)				
Gross sales	4,327,145	2,132,003	1,035,568	160,558	7,655,274
Sales tax	(620,130)	(303,705)	(169,318)	-	(1,093,153)
Federal excise duty	(161,137)	(15,491)	(6,070)	-	(182,698)
	(781,267)	(319,196)	(175,388)	-	(1,275,851)
Sales excluding sales tax and federal excise duty	3,545,878	1,812,807	860,180	160,558	6,379,423
Rebates and allowances	(243,837)	(117,414)	(63,359)	(5,092)	(429,702)
	3,302,041	1,695,393	796,821	155,466	5,949,721
Cost of sales	(1,722,567)	(1,202,882)	(513,596)	(103,755)	(3,542,800)
Gross profit	1,579,474	492,511	283,225	51,711	2,406,921
Distribution costs	(810,097)	(274,055)	(234,667)	(33,258)	(1,352,077)
Administrative expenses	(128,173)	(85,711)	(40,318)	(6,749)	(260,951)
Segment result	641,204	132,745	8,240	11,704	793,893
Other operating expenses					(62,611)
Other operating income					47,180
Profit from operations					778,462
Finance costs					(29,234)
Profit before taxation					749,228
Taxation					(261,450)
Profit after taxation					487,778

### 9.3 FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	← (Rupees in thousand) →				
Gross sales	15,992,729	8,828,409	4,094,505	552,877	<b>29,468,520</b>
Sales tax	(2,274,384)	(1,281,171)	(680,522)	-	<b>(4,236,077)</b>
Federal excise duty	(585,677)	(73,384)	(33,437)	-	<b>(692,498)</b>
	(2,860,061)	(1,354,555)	(713,959)	-	<b>(4,928,575)</b>
Sales excluding sales tax and federal excise duty	13,132,668	7,473,854	3,380,546	552,877	<b>24,539,945</b>
Rebates and allowances	(700,422)	(279,463)	(261,561)	(17,564)	<b>(1,259,010)</b>
	12,432,246	7,194,391	3,118,985	535,313	<b>23,280,935</b>
Cost of sales	(6,956,913)	(5,444,311)	(1,986,340)	(347,966)	<b>(14,735,530)</b>
Gross profit	5,475,333	1,750,080	1,132,645	187,347	<b>8,545,405</b>
Distribution costs	(2,517,991)	(879,520)	(882,636)	(176,346)	<b>(4,456,493)</b>
Administrative expenses	(413,177)	(235,104)	(168,363)	(25,134)	<b>(841,778)</b>
Segment result	2,544,165	635,456	81,646	(14,133)	<b>3,247,134</b>
Other operating expenses					<b>(255,301)</b>
Other operating income					<b>121,322</b>
Profit from operations					<b>3,113,155</b>
Finance costs					<b>(224,534)</b>
Profit before taxation					<b>2,888,621</b>
Taxation					<b>(918,864)</b>
Profit after taxation					<b>1,969,757</b>

### 9.4 FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	← (Rupees in thousand) →				
Gross sales	11,504,408	7,380,309	3,062,969	459,380	22,407,066
Sales tax	(1,647,829)	(1,060,932)	(501,567)	-	(3,210,328)
Federal excise duty	(393,794)	(15,491)	(6,070)	-	(415,355)
	(2,041,623)	(1,076,423)	(507,637)	-	(3,625,683)
Sales excluding sales tax and federal excise duty	9,462,785	6,303,886	2,555,332	459,380	18,781,383
Rebates and allowances	(707,235)	(350,012)	(166,795)	(12,469)	(1,236,511)
	8,755,550	5,953,874	2,388,537	446,911	17,544,872
Cost of sales	(4,677,148)	(4,218,437)	(1,426,420)	(292,078)	(10,614,083)
Gross profit	4,078,402	1,735,437	962,117	154,833	6,930,789
Distribution costs	(2,194,467)	(1,023,845)	(641,173)	(95,181)	(3,954,666)
Administrative expenses	(325,031)	(278,681)	(135,628)	(15,031)	(754,371)
Segment result	1,558,904	432,911	185,316	44,621	2,221,752
Other operating expenses					(187,152)
Other operating income					159,253
Profit from operations					2,193,853
Finance costs					(110,083)
Profit before taxation					2,083,770
Taxation					(733,951)
Profit after taxation					1,349,819

		<b>Nine Months ended</b>	
		<b>September 30,</b>	September
		<b>2008</b>	2007
		(Rupees in thousand)	
<b>10.</b>	<b>CASH AND CASH EQUIVALENTS</b>		
	Cash and bank balances	<b>140,658</b>	236,918
	Short term borrowings	<b>(1,171,277)</b>	(407,607)
		<u><b>(1,030,619)</b></u>	<u>(170,689)</u>

		<b>Nine Months ended</b>	
		<b>September 30,</b>	September
		<b>2008</b>	2007
		(Rupees in thousand)	
<b>11.</b>	<b>RELATED PARTY TRANSACTIONS</b>		
<b>Relationship with the Company</b>	<b>Nature of transactions</b>		
i.	Ultimate parent company: Royalty and technical services fee	<b>825,246</b>	569,438
ii.	Associated companies:		
	Purchase of goods	<b>4,045,711</b>	3,797,922
	Purchase of services	<b>21,660</b>	12,351
	Sale of goods	-	140
	Sale of services	<b>51,354</b>	35,698
	Purchase of operating assets	-	19,854
	Sale of operating assets	-	4,115
	Reciprocal arrangements for sharing of common costs	<b>14,099</b>	9,718
	Short term loan received	<b>1,023,000</b>	-
	Interest on short term loan	<b>15,776</b>	-
iii.	Third parties whose manufacturing processes are dependent on Unilever:		
	Toll manufacturing	<b>581,886</b>	273,035
	Purchase of operating assets	<b>125,974</b>	-
	Dividend income	<b>12</b>	12
iv.	Company in which close family members of a Director is holding directorship:		
	Purchase of goods	<b>847,341</b>	664,542
v.	Key management personnel:		
	Salaries and other short term employee benefits	<b>50,100</b>	55,763
	Post employment benefits	<b>5,342</b>	4,686
vi.	Others:		
	Donations	<b>5,134</b>	3,587

**12. MONOPOLY CONTROL AUTHORITY ORDER**

There is no change in status as reported in the latest annual financial statements regarding the Monopoly Control Authority Order terminating the non-competition agreement, requiring the Company to refund the amount of Rs. 250 million to Dalda Foods (Private) Limited. The MCA order was stayed and the appeal is pending for hearing.

**13. DATE OF ISSUE**

This condensed interim financial information has been authorised for issue on October 28, 2008 by the Board of Directors of the Company.

**Condensed Interim  
Consolidated Financial Information  
Nine Months Ended September 30, 2008**

**Unilever Pakistan Limited and  
its Subsidiary Companies**

**UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES**

**Condensed Interim Consolidated Balance Sheet as at September 30, 2008**

	Note	Unaudited September 30, 2008 (Rupees in thousand)	Audited December 31, 2007
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	4	4,349,467	3,513,499
Intangibles		8,522	12,173
Long term investments		200	200
Long term loans		174,681	115,388
Long term deposits and prepayments	5	543,765	4,920
Retirement benefits - prepayments		179,216	250,878
		<u>5,255,851</u>	<u>3,897,058</u>
<b>Current assets</b>			
Stores and spares		230,432	180,355
Stock in trade		4,962,419	2,726,064
Trade debts		421,933	239,313
Loans and advances		140,429	122,888
Accrued interest / mark up		11,020	3,510
Trade deposits and short term prepayments	5	396,327	236,064
Other receivables		300,238	249,139
Tax refunds due from Government		188,412	148,496
Cash and bank balances		255,699	305,002
		<u>6,906,909</u>	<u>4,210,831</u>
<b>Total assets</b>		<u><b>12,162,760</b></u>	<u><b>8,107,889</b></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	6	669,477	669,477
Reserves		1,579,838	1,331,642
		<u>2,249,315</u>	<u>2,001,119</u>
<b>Surplus on revaluation of fixed assets</b>		13,782	14,261
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Liabilities against assets subject to finance leases		68,803	52,932
Deferred taxation		436,318	309,044
Retirement benefits obligations		143,824	140,463
		<u>648,945</u>	<u>502,439</u>
<b>Current liabilities</b>			
Trade and other payables		6,503,019	4,752,028
Provision - restructuring	7	324,010	371,027
Current maturity of liabilities against assets subject to finance leases		33,018	17,273
Accrued interest / mark up		28,512	3,669
Taxation - provision less payments		20,132	22,516
Running finance under mark up arrangements		1,171,277	423,557
Short term loan - unsecured	8	1,170,750	-
		<u>9,250,718</u>	<u>5,590,070</u>
<b>Total liabilities</b>		<u><b>9,899,663</b></u>	<u><b>6,092,509</b></u>
<b>Contingency and commitments</b>	9		
<b>Total equity and liabilities</b>		<u><b>12,162,760</b></u>	<u><b>8,107,889</b></u>

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Ehsan A. Malik  
Chairman & Chief Executive

Imran Husain  
Director

**UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES**

**Condensed Interim Consolidated Profit And Loss Account  
for the quarter and nine months ended September 30, 2008 (unaudited)**

	Note	Quarter ended		Nine months ended	
		September 30, 2008	September 30, 2007	September 30, 2008	September 30, 2007
← (Rupees in thousand) →					
Sales	10	<b>8,449,171</b>	5,949,721	<b>23,280,935</b>	17,544,872
Cost of sales		<b>(5,246,648)</b>	(3,542,800)	<b>(14,735,530)</b>	(10,614,083)
Gross profit		<b>3,202,523</b>	2,406,921	<b>8,545,405</b>	6,930,789
Distribution costs		<b>(1,632,041)</b>	(1,352,077)	<b>(4,456,493)</b>	(3,954,666)
Administrative expenses		<b>(310,199)</b>	(260,951)	<b>(842,290)</b>	(754,775)
Other operating expenses		<b>(85,245)</b>	(62,626)	<b>(255,331)</b>	(187,197)
Other operating income		<b>6,032</b>	49,410	<b>129,970</b>	172,456
<b>Profit from operations</b>		<b>1,181,070</b>	780,677	<b>3,121,261</b>	2,206,607
Finance costs		<b>(166,951)</b>	(29,251)	<b>(224,534)</b>	(110,101)
<b>Profit before taxation</b>		<b>1,014,119</b>	751,426	<b>2,896,727</b>	2,096,506
Taxation		<b>(323,276)</b>	(262,219)	<b>(921,701)</b>	(737,010)
<b>Profit after taxation</b>		<b>690,843</b>	489,207	<b>1,975,026</b>	1,359,496
Earnings per share - basic and diluted (Rupees)		<b>51.97</b>	36.80	<b>148.57</b>	102.26

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Ehsan A. Malik  
Chairman & Chief Executive

Imran Husain  
Director



**UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES**

**Condensed Interim Consolidated Cash Flow Statement  
for the nine months ended September 30, 2008 (unaudited)**

	Note <b>September 30,</b> <b>2008</b>	September 30, 2007
	(Rupees in thousand)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash receipts from customers	<b>28,008,950</b>	20,991,870
Cash paid to suppliers, service providers and employees	<b>(19,557,962)</b>	(13,374,309)
Payment of indirect taxes and other statutory duties	<b>(5,471,140)</b>	(4,196,163)
Payment of royalty and technical services fee	<b>(691,122)</b>	(514,884)
Finance costs paid	<b>(199,691)</b>	(105,849)
Income tax paid	<b>(796,811)</b>	(511,789)
Retirement benefit obligations paid	<b>(7,966)</b>	(8,125)
Long term loans (net)	<b>(59,294)</b>	(32,531)
Long term deposits and prepayments (net)	<b>(538,845)</b>	13,998
Net cash generated from operating activities	<u><b>686,119</b></u>	<u>2,262,218</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	<b>(1,134,843)</b>	(1,495,148)
Sale proceeds of property, plant and equipment on disposal	<b>42,017</b>	24,478
Return received on savings accounts, term deposits and balance receivable from provident fund	<b>2,071</b>	24,844
Dividend received	<b>12</b>	12
Net cash used in investing activities	<b>(1,090,743)</b>	(1,445,814)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Liabilities against assets subject to finance leases (net)	<b>(22,780)</b>	(18,597)
Dividends paid	<b>(1,392,619)</b>	(1,545,632)
Short term loan received from associated undertaking	<b>1,023,000</b>	-
Net cash used in financing activities	<u><b>(392,399)</b></u>	<u>(1,564,229)</u>
Net decrease in cash and cash equivalents	<b>(797,023)</b>	(747,825)
Cash and cash equivalents at the beginning of the period	<b>(118,555)</b>	692,070
Cash and cash equivalents at the end of the period	11 <u><u><b>(915,578)</b></u></u>	<u><u>(55,755)</u></u>

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

**UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES**

**Condensed Interim Consolidated Statement Of Changes In Equity  
for the nine months ended September 30, 2008 (unaudited)**

	SHARE CAPITAL	R E S E R V E S				SUB TOTAL	TOTAL
		Difference of capital under schemes of arrangements for amalgamations	Contingency	Other	REVENUE		
					Unappropriated profit		
(Rupees in thousand)							
Balance as at January 1, 2007	669,477	70,929	321,471	16,615	761,801	1,170,816	<b>1,840,293</b>
Net profit for the nine months ended September 30, 2007	-	-	-	-	1,359,496	1,359,496	<b>1,359,496</b>
Transferred from surplus on revaluation of fixed assets - net of deferred taxation: - incremental depreciation for the period	-	-	-	-	484	484	<b>484</b>
Transferred from unappropriated profit to contingency reserve - Note 9.1	-	-	31,764	-	(31,764)	-	-
Employee benefits cost under IFRS 2 - "Share-based Payment"	-	-	-	15,395	-	15,395	<b>15,395</b>
Dividends							
For the year ended December 31, 2006							
- on cumulative preference shares	-	-	-	-	(239)	(239)	<b>(239)</b>
- final dividend on ordinary shares @ Rs. 57 per share	-	-	-	-	(757,750)	(757,750)	<b>(757,750)</b>
For the year ended December 31, 2007							
- interim dividend on ordinary shares @ Rs. 60 per share	-	-	-	-	(797,632)	(797,632)	<b>(797,632)</b>
Balance as at September 30, 2007	<u>669,477</u>	<u>70,929</u>	<u>353,235</u>	<u>32,010</u>	<u>534,396</u>	<u>990,570</u>	<b><u>1,660,047</u></b>
<b>Balance as at January 1, 2008</b>	<b>669,477</b>	<b>70,929</b>	<b>363,106</b>	<b>33,895</b>	<b>863,712</b>	<b>1,331,642</b>	<b>2,001,119</b>
Net profit for the nine months ended September 30, 2008	-	-	-	-	1,975,026	1,975,026	<b>1,975,026</b>
Transferred from surplus on revaluation of fixed assets - net of deferred taxation: - incremental depreciation for the period	-	-	-	-	479	479	<b>479</b>
Transferred from unappropriated profit to contingency reserve - Note 9.1	-	-	50,201	-	(50,201)	-	-
Employee benefits cost under IFRS 2 - "Share-based Payment"							
- Charge for the period	-	-	-	18,440	-	18,440	<b>18,440</b>
- Settlement during the period	-	-	-	(30,601)	-	(30,601)	<b>(30,601)</b>
	-	-	-	(12,161)	-	(12,161)	<b>(12,161)</b>
Dividends							
For the year ended December 31, 2007							
- on cumulative preference shares	-	-	-	-	(239)	(239)	<b>(239)</b>
- final dividend on ordinary shares @ Rs. 63 per share	-	-	-	-	(837,514)	(837,514)	<b>(837,514)</b>
For the year ended December 31, 2008							
- interim dividend on ordinary shares @ Rs. 66 per share	-	-	-	-	(877,395)	(877,395)	<b>(877,395)</b>
Balance as at September 30, 2008	<u>669,477</u>	<u>70,929</u>	<u>413,307</u>	<u>21,734</u>	<u>1,073,868</u>	<u>1,579,838</u>	<b><u>2,249,315</u></b>

The annexed notes 1 to 14 form an integral part of this condensed interim consolidated financial information.

Ehsan A. Malik  
Chairman & Chief Executive

Imran Husain  
Director

**UNILEVER PAKISTAN LIMITED AND ITS SUBSIDIARY COMPANIES**

**Notes Annexed To The Condensed Interim Consolidated Financial Information  
for the nine months ended September 30, 2008 (unaudited)**

**1. BASIS OF PRESENTATION**

This condensed interim consolidated financial information includes the financial information of Unilever Pakistan Limited (the parent company), Lever Chemicals (Private) Limited, Lever Associated Pakistan Trust (Private) Limited and Sadiq (Private) Limited. The condensed interim financial information of the subsidiary companies has been consolidated on a line by line basis.

All inter company balances and transactions have been eliminated.

**2. BASIS OF PREPARATION**

This condensed interim consolidated financial information has been prepared in accordance with the requirements of International Accounting Standard No. 34, "Interim Financial Reporting" and is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges.

**3. ACCOUNTING POLICIES**

The present accounting policies, adopted for the preparation of this condensed interim consolidated financial information are the same as those applied in the preparation of the preceding annual consolidated financial statements of the Group for the year ended December 31, 2007.

**4. PROPERTY, PLANT AND EQUIPMENT**

	<b>September 30, 2008</b>	Audited December 31, 2007
	(Rupees in thousand)	
Operating assets - at net book value	<b>3,917,129</b>	3,097,121
Capital work in progress - at cost		
Civil works	<b>9,316</b>	16,133
Plant and machinery	<b>423,022</b>	400,245
	<b>432,338</b>	416,378
	<b>4,349,467</b>	3,513,499

**4.1 Details of additions and disposals to operating assets during the nine months ended September 30, 2008 are:**

	<b>Additions (at cost)</b>		<b>Disposals (at net book value)</b>	
	<b>September 30, 2008</b>	September 30, 2007	<b>September 30, 2008</b>	September 30, 2007
	(Rupees in thousand)			
<b>Owned</b>				
Building on freehold land	60,510	87,754	-	-
Building on leasehold land	272	3,725	-	-
Plant and machinery	979,379	1,212,497	3,836	9,328
Electrical, mechanical and office equipment	54,105	20,563	89	2,328
Furniture and fittings	3,518	1,372	393	650
Motor vehicles	21,099	20,080	8,749	5,138
<b>Assets held under finance leases</b>				
Motor vehicles	54,396	44,530	1,344	3,087
	<b>1,173,279</b>	1,390,521	<b>14,411</b>	20,531

## 5. LONG TERM DEPOSITS AND PREPAYMENTS

	Note	September 30, 2008	Audited December 31, 2007
		(Rupees in thousand)	
Security deposits		3,883	4,750
Prepaid rent	5.1	539,882	170
		<u>543,765</u>	<u>4,920</u>

- 5.1 During the period, Group paid rent of head office building amounting to Rs. 691.75 million. As at the period end, Rs. 531.70 million has been classified as long term and Rs. 117.56 million has been classified as short term prepayments.

## 6. SHARE CAPITAL

At September 30, 2008 Unilever Overseas Holdings Limited, UK, a wholly owned subsidiary of Unilever PLC, UK holds 9,394,832 ordinary shares and 33,735 preference shares of Unilever Pakistan Limited (December 31, 2007: 9,359,412 ordinary shares and 33,735 preference shares).

		September 30, 2008	Audited December 31, 2007
		(Rupees in thousand)	
7. PROVISION - RESTRUCTURING			
Opening balance as at January 1		371,027	110,000
Provision during the period		-	372,234
Utilised during the period		(47,017)	(111,207)
Closing balance		<u>324,010</u>	<u>371,027</u>

The Group is currently in the process of finalising the implementation of the restructuring plan and the amount is expected to be utilised during 2008.

## 8. SHORT TERM LOAN - unsecured

This represents loan amounting to USD 15 million borrowed from Unilever Finance International B.V., Rotterdam, Netherlands, an associated undertaking on May 27, 2008, at an interest rate not exceeding six months LIBOR + 1% to meet working capital requirements. The loan was disbursed on May 27, 2008 with principal and interest thereon repayable in USD at the end of the loan term, which shall not exceed 6 months or 180 days, whichever is earlier. The loan can be rolled over for further periods by mutual consent subject to regulatory permissions. The company has entered into a forward contract for the principal repayment expiring on November 21, 2008.

## 9. CONTINGENCY AND COMMITMENTS

### 9.1 CONTINGENCY

In September 2008, the High Court declared that Cess levied upto December 2006 is unlawful, while the Cess levied after December 2006 is valid. The Government of Sindh is likely to appeal in respect of Cess declared unlawful upto December 2006, while the Group is also preparing to file an appeal in Supreme Court challenging the decision of the High Court declaring the levy of Cess after December 2006 as valid. The accumulated levy upto September 30, 2008 amounts to Rs 413.31 million (December 31, 2007: Rs 363.11 million).

### 9.2 COMMITMENTS

The commitments for capital expenditure as at September 30, 2008 amounted to Rs 110.70 million (December 31, 2007: Rs. 607.60 million).

## 10. SEGMENT ANALYSIS

### 10.1 FOR THE QUARTER ENDED SEPTEMBER 30, 2008

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	(Rupees in thousand)				
Gross sales	6,143,521	2,925,076	1,373,633	191,728	<b>10,633,958</b>
Sales tax	(908,130)	(441,548)	(237,018)	-	<b>(1,586,696)</b>
Federal excise duty	(208,202)	(24,549)	(11,215)	-	<b>(243,966)</b>
	<u>(1,116,332)</u>	<u>(466,097)</u>	<u>(248,233)</u>	<u>-</u>	<u>(1,830,662)</u>
Sales excluding sales tax and federal excise duty	5,027,189	2,458,979	1,125,400	191,728	<b>8,803,296</b>
Rebates and allowances	(185,282)	(68,516)	(95,480)	(4,847)	<b>(354,125)</b>
	<u>4,841,907</u>	<u>2,390,463</u>	<u>1,029,920</u>	<u>186,881</u>	<u>8,449,171</u>
Cost of sales	(2,683,677)	(1,777,220)	(662,931)	(122,820)	<b>(5,246,648)</b>
Gross profit	2,158,230	613,243	366,989	64,061	<b>3,202,523</b>
Distribution costs	(1,016,125)	(280,692)	(271,190)	(64,034)	<b>(1,632,041)</b>
Administrative expenses	(157,820)	(81,236)	(61,876)	(9,267)	<b>(310,199)</b>
Segment result	<u>984,285</u>	<u>251,315</u>	<u>33,923</u>	<u>(9,240)</u>	<u>1,260,283</u>
Other operating expenses					<b>(85,245)</b>
Other operating income					<b>6,032</b>
Profit from operations					<u>1,181,070</u>
Finance costs					<b>(166,951)</b>
Profit before taxation					<u>1,014,119</u>
Taxation					<b>(323,276)</b>
Profit after taxation					<u>690,843</u>

### 10.2 FOR THE QUARTER ENDED SEPTEMBER 30, 2007

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	(Rupees in thousand)				
Gross sales	4,327,145	2,132,003	1,035,568	160,558	7,655,274
Sales tax	(620,130)	(303,705)	(169,318)	-	(1,093,153)
Federal excise duty	(161,137)	(15,491)	(6,070)	-	(182,698)
	<u>(781,267)</u>	<u>(319,196)</u>	<u>(175,388)</u>	<u>-</u>	<u>(1,275,851)</u>
Sales excluding sales tax and federal excise duty	3,545,878	1,812,807	860,180	160,558	6,379,423
Rebates and allowances	(243,837)	(117,414)	(63,359)	(5,092)	(429,702)
	<u>3,302,041</u>	<u>1,695,393</u>	<u>796,821</u>	<u>155,466</u>	<u>5,949,721</u>
Cost of sales	(1,722,567)	(1,202,882)	(513,596)	(103,755)	(3,542,800)
Gross profit	1,579,474	492,511	283,225	51,711	2,406,921
Distribution costs	(810,097)	(274,055)	(234,667)	(33,258)	(1,352,077)
Administrative expenses	(128,173)	(85,711)	(40,318)	(6,749)	(260,951)
Segment result	<u>641,204</u>	<u>132,745</u>	<u>8,240</u>	<u>11,704</u>	<u>793,893</u>
Other operating expenses					(62,626)
Other operating income					49,410
Profit from operations					<u>780,677</u>
Finance costs					(29,251)
Profit before taxation					<u>751,426</u>
Taxation					(262,219)
Profit after taxation					<u>489,207</u>

### 10.3 FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	(Rupees in thousand)				
Gross sales	15,992,729	8,828,409	4,094,505	552,877	29,468,520
Sales tax	(2,274,384)	(1,281,171)	(680,522)	-	(4,236,077)
Federal excise duty	(585,677)	(73,384)	(33,437)	-	(692,498)
	(2,860,061)	(1,354,555)	(713,959)	-	(4,928,575)
Sales excluding sales tax and federal excise duty	13,132,668	7,473,854	3,380,546	552,877	24,539,945
Rebates and allowances	(700,422)	(279,463)	(261,561)	(17,564)	(1,259,010)
	12,432,246	7,194,391	3,118,985	535,313	23,280,935
Cost of sales	(6,956,913)	(5,444,311)	(1,986,340)	(347,966)	(14,735,530)
Gross profit	5,475,333	1,750,080	1,132,645	187,347	8,545,405
Distribution costs	(2,517,991)	(879,520)	(882,636)	(176,346)	(4,456,493)
Administrative expenses	(413,177)	(235,104)	(168,363)	(25,646)	(842,290)
Segment result	2,544,165	635,456	81,646	(14,645)	3,246,622
Other operating expenses					(255,331)
Other operating income					129,970
Profit from operations					3,121,261
Finance costs					(224,534)
Profit before taxation					2,896,727
Taxation					(921,701)
Profit after taxation					1,975,026

### 10.4 FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007

	HOME AND PERSONAL CARE	BEVERAGES	ICE CREAM	OTHER	TOTAL
	(Rupees in thousand)				
Gross sales	11,504,408	7,380,309	3,062,969	459,380	22,407,066
Sales tax	(1,647,829)	(1,060,932)	(501,567)	-	(3,210,328)
Federal excise duty	(393,794)	(15,491)	(6,070)	-	(415,355)
	(2,041,623)	(1,076,423)	(507,637)	-	(3,625,683)
Sales excluding sales tax and federal excise duty	9,462,785	6,303,886	2,555,332	459,380	18,781,383
Rebates and allowances	(707,235)	(350,012)	(166,795)	(12,469)	(1,236,511)
	8,755,550	5,953,874	2,388,537	446,911	17,544,872
Cost of sales	(4,677,148)	(4,218,437)	(1,426,420)	(292,078)	(10,614,083)
Gross profit	4,078,402	1,735,437	962,117	154,833	6,930,789
Distribution costs	(2,194,467)	(1,023,845)	(641,173)	(95,181)	(3,954,666)
Administrative expenses	(325,031)	(278,681)	(135,628)	(15,435)	(754,775)
Segment result	1,558,904	432,911	185,316	44,217	2,221,348
Other operating expenses					(187,197)
Other operating income					172,456
Profit from operations					2,206,607
Finance costs					(110,101)
Profit before taxation					2,096,506
Taxation					(737,010)
Profit after taxation					1,359,496

		<b>Nine Months ended</b>	
		<b>September 30, 2008</b>	September 2007
		(Rupees in thousand)	
<b>11.</b>	<b>CASH AND CASH EQUIVALENTS</b>		
	Cash and bank balances	<b>255,699</b>	351,852
	Short term borrowings	<b>(1,171,277)</b>	(407,607)
		<b>(915,578)</b>	<b>(55,755)</b>

		<b>Nine Months ended</b>	
		<b>September 30, 2008</b>	September 2007
		(Rupees in thousand)	
<b>12.</b>	<b>RELATED PARTY TRANSACTIONS</b>		
<b>Relationship with the Group</b>	<b>Nature of transactions</b>		
i.	Ultimate parent company:		
	Royalty and technical services fee	<b>825,246</b>	569,438
ii.	Associated companies:		
	Purchase of goods	<b>4,045,711</b>	3,797,922
	Purchase of services	<b>21,660</b>	12,351
	Sale of goods	-	140
	Sale of services	<b>51,354</b>	35,698
	Purchase of operating assets	-	19,854
	Sale of operating assets	-	4,115
	Reciprocal arrangements for sharing of common costs	<b>14,099</b>	9,718
	Short term loan received	<b>1,023,000</b>	-
	Interest on short term loan	<b>15,776</b>	-
iii.	Third parties whose manufacturing processes are dependent on Unilever:		
	Toll manufacturing	<b>581,886</b>	273,035
	Purchase of operating assets	<b>125,974</b>	-
	Dividend income	<b>12</b>	12
iv.	Company in which close family members of a Director is holding directorship:		
	Purchase of goods	<b>847,341</b>	664,542
v.	Key management personnel:		
	Salaries and other short term employee benefits	<b>50,100</b>	55,763
	Post employment benefits	<b>5,342</b>	4,686
vi.	Others:		
	Donations	<b>5,134</b>	3,587

**13. MONOPOLY CONTROL AUTHORITY ORDER**

There is no change in status as reported in the latest annual consolidated financial statements regarding the Monopoly Control Authority Order terminating the non-competition agreement, requiring the Group to refund the amount of Rs. 250 million to Dalda Foods (Private) Limited. The MCA order was stayed and the appeal is pending for hearing.

**14. DATE OF ISSUE**

This condensed interim consolidated financial information has been authorised for issue on October 28, 2008 by the Board of Directors of the Group.